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# Household Income and Vehicle Fuel Economy in California

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# Household Income and Vehicle Fuel Economy in California



MTI Report WP 12-06



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REPORT WP 12-06

# HOUSEHOLD INCOME AND VEHICLE FUEL ECONOMY IN CALIFORNIA

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## EXECUTIVE SUMMARY

This paper presents the results of an analysis of the estimated relative cost of a motor vehicle fuel tax versus a road user charge (RUC) for California households based on current driving habits. The analysis looks at the effects on households by income group and area type (urban versus rural).

The analysis used two data sources:

- California Household Travel Survey (CHTS) – Conducted from 2010 to 2011, this survey collected data on household vehicles (year, make, model) and trip making on a sample travel day for a statewide sample of households.
- Environmental Protection Agency database on vehicle fuel efficiency – This database includes estimated vehicle fuel efficiency by year, make, model, and engine type. Fuel efficiency estimates are provided for city driving and highway driving. An additional composite measure reflects the overall expected fuel efficiency for typical driving cycles.

The following are the main results of this study:

- Daily household fuel consumption and vehicle-miles traveled (VMT) both appear to increase with household income.
- Urban and rural households show roughly the same amount of fuel consumption and VMT.
- Although the analysis found the estimated costs of either program would be slightly different for different income groups and for rural versus urban households, it found no statistically significant difference in cost *between* the two programs in any income group.
- These results are based on sample data and are therefore subject to sampling errors in the data. Fuel efficiency for vehicles of the same make, model, model year, and engine type will differ due to a number of variables, including maintenance, driving cycles, vehicle loads, and fuel type (e.g., regular versus premium).

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## I. INTRODUCTION

This white paper presents the findings from an analysis of the fiscal implications for vehicle owners of changing from the current statewide fuel tax to a road usage charge (RUC) based on vehicle-miles traveled (VMT). California's motor vehicle fuel tax revenues are used to plan, construct, and maintain the state's publicly funded roads and mass transit systems. The fuel tax is subject to two trends that lead to declining revenues for the state over time: inflation and vehicle fuel efficiency improvements.

Fuel is taxed at a flat per-gallon rate collected when purchased. Like any fixed dollar amount, its buying power erodes over time due to inflation. To offset the reduction, the legislature must periodically pass bills to increase the fuel tax, a task that has proven difficult in the post-Proposition 13 political environment.

Vehicle fuel efficiency has increased over the years due to technological improvements and the Federal government's Corporate Average Fuel Efficiency (CAFE) standards. Thus, even when Californians drive more and produce more wear-and-tear on the transportation system, they use less fuel per mile driven than in the past, resulting in lower revenues for the state. Replacing the fuel tax with an RUC would prevent further erosion of the tax base due to vehicle efficiency improvements because it would tie revenues to roadway use rather than fuel use.

The fuel tax has been in place since 1923.<sup>1</sup> Since it is a regressive tax, (everyone pays the same cost per gallon), low-income drivers spend a proportionately larger share of their income on fuel taxes than do drivers in higher income groups. Low-income households may have adjusted their driving patterns and selected vehicles with a higher fuel efficiency to offset this impact, but that is not yet known. Rural households tend to drive longer distances on less-congested roads than their urban counterparts, which increases fuel efficiency, thus they could end up paying more in taxes under an RUC cost-per-mile program. It is not clear *a priori* whether an RUC would result in higher costs for low-income and rural households. Shedding light on these questions is the primary purpose of this study.

This study seeks to identify the potential effects this change in tax policy is likely to have on households and regions across the state. Primary goals were to 1) calculate average daily VMT and fuel consumption for California households by income group and area type (urban versus rural), and 2) identify any correlations between income and area types, VMT, and fuel consumption. The data and analysis will help California policymakers by identifying the potential effects on California households of transitioning from a fuel tax to an RUC.

The first section briefly describes the methods used to collect and analyze data on travel, vehicle ownership, and fuel consumption in California households. The second section presents the results of the analysis. The paper concludes with a summary of key findings and suggested avenues for future work.

---

## II. DATA AND METHODS

The findings presented in this paper were developed primarily from an analysis of data from the 2010-2011 California Household Travel Survey (CHTS), which is curated by the National Renewable Energy Laboratory (NREL). The CHTS collected multimodal travel behavior characteristics and demographic information from 42,431 households in all of California's 58 counties. The survey was designed to ensure the state's entire population was accurately represented.<sup>2</sup>

The initial analysis was performed on the public-access version of the CHTS dataset (the so-called "cleansed" version, with trip-end locations, household addresses, and vehicle model-types removed to protect respondents' privacy). While the public-access version provides the VMT for each vehicle by household and was sufficient for estimating costs under an RUC, it does not identify vehicle model-types – information that is needed to calculate the fuel consumption, and thus fuel taxes, currently paid by those households. Thus, the authors applied for and received permission to access the full, so-called "Spatial" dataset through the secure portal of NREL's Transportation Secure Data Center.

The fuel efficiency of each vehicle was estimated as follows:

- Determine the year, make, model, and number of cylinders for each vehicle.
- Match these vehicle characteristics to those in the Environmental Protection Agency's (EPA) National Vehicle and Fuel Emissions (NVFE) dataset,<sup>3</sup> specifically, the estimates of combined city/highway fuel efficiency.

Several levels of matching were performed using the following combinations of vehicle characteristics, in descending order of precision:

1. Year, make, model, and number of cylinders
2. Year, make, and model
3. Year, make, and body type
4. Year and make

Several factors limited the percentage of households for which vehicle matches could be completed:

- Some vehicles in the CHTS could not be matched to the NVFE database due to differences in model definitions or body type definitions.
- For a household to be included in the analysis, all vehicles used by a household on the survey travel day had to be matched to those in the NVFE database. Thus, if the data for a household contained any trip by a vehicle that was not identified, the entire household was excluded from the analysis. Similarly, households that

reported any trip with a vehicle that could not be matched to the vehicles in the NVFE database had to be excluded.

Upon analysis, the data for vehicles that were matched using steps 3 and 4 produced spurious results. Thus, the analysis included only vehicles that could be matched in steps 1 and 2. Vehicles were matched for 25% of the eligible households in the CHTS. Our analysis found no systematic bias in the vehicles matched. This suggests that the necessary exclusion of 75% of the vehicles in the CHTS from the final dataset does not meaningfully change the final analysis results.

Once matching was complete, the daily VMT and fuel consumption for all vehicles in each surveyed household were totaled to create the dataset for the final analysis. Analysis was performed as follows:

- **Descriptive statistical analysis:** Average values of total daily household VMT and fuel consumption for household income quintile groups and urban versus rural counties were calculated.
- **Analysis of statistical correlations:** Kendall rank correlation coefficients were generated to discover any statistically significant correlations between the income quintile ranking and daily VMT and fuel consumption estimates for each household.

Findings from this analysis follow.

### III. RESULTS

Fuel use and VMT estimates were computed using weighted averages from individual household VMT and fuel use estimates.<sup>4</sup> Because the data were weighted, a method called *bootstrapping*<sup>5</sup> was used to compute the standard errors of the estimates.

Fuel consumption estimates from statistical analysis of the combined CHTS and NVFE datasets are shown in Table 1.

**Table 1. Estimated Average Motor Vehicle Fuel Consumption per Day per Household**

| Income              | Estimated Average Daily Fuel Use (gal) |         |       |         |           |         |
|---------------------|--|---------|-------|---------|-----------|---------|
|                     | Rural                                  |         | Urban |         | Statewide |         |
|                     | Mean                                   | Std Err | Mean  | Std Err | Mean      | Std Err |
| \$0 - \$24,999      | 0.8                                    | 0.06    | 1.0   | 0.03    | 0.9       | 0.03    |
| \$25,000 - \$34,999 | 1.7                                    | 0.19    | 0.9   | 0.05    | 1.0       | 0.05    |
| \$35,000 - \$49,999 | 1.2                                    | 0.09    | 1.2   | 0.05    | 1.2       | 0.04    |
| \$50,000 - \$99,999 | 1.5                                    | 0.08    | 1.5   | 0.03    | 1.5       | 0.03    |
| \$100,000 and over  | 2.2                                    | 0.14    | 1.9   | 0.04    | 1.9       | 0.04    |
| All income groups   | 1.3                                    | 0.04    | 1.3   | 0.02    | 1.3       | 0.02    |

VMT estimate results from statistical analysis of the CHTS data set are shown in Table 2.

**Table 2. Average Household Vehicle-Miles Traveled per Day**

| Income              | Estimated Average Daily VMT |         |       |         |           |         |
|---------------------|-----------------------------|---------|-------|---------|-----------|---------|
|                     | Rural                       |         | Urban |         | Statewide |         |
|                     | Mean                        | Std Err | Mean  | Std Err | Mean      | Std Err |
| \$0 - \$24,999      | 17.2                        | 1.5     | 21.0  | 1.4     | 20.7      | 1.2     |
| \$25,000 - \$34,999 | 32.8                        | 2.9     | 23.6  | 1.1     | 24.1      | 1.0     |
| \$35,000 - \$49,999 | 32.6                        | 1.9     | 28.7  | 1.0     | 29.0      | 0.9     |
| \$50,000 - \$99,999 | 40.2                        | 1.7     | 36.6  | 0.7     | 36.7      | 0.7     |
| \$100,000 and over  | 57.4                        | 2.2     | 46.9  | 0.8     | 47.2      | 0.7     |
| All income groups   | 31.7                        | 0.9     | 31.7  | 0.4     | 31.7      | 0.4     |

The results show that, generally, estimated daily household fuel consumption and VMT increase along with household income. The lowest income quintile group burns approximately 1 gallon of fuel and drives approximately 21 miles per day, while the highest income group burns almost twice as much fuel (1.9 gallons) and travels more than twice as far (47.2 miles) in a typical day.

Comparisons for rural versus urban households show that both consume roughly the same amount of fuel per day (1.3 gallons) and travel roughly the same number of miles (31.7 miles).

We used a nonparametric correlation measure – Kendall tau<sup>6</sup> – to estimate the degree of relation between income groups and fuel consumption (Table 3) and VMT (Table 4). These results confirm that there are statistically significant (all findings shown are significant at the  $P > 0.01$  level) and positive relationships between income and these two key travel variables.

**Table 3. Correlations Between Estimated Daily Fuel Consumption and Household Income Groups (Quintiles)**

| Area Type | Kendall $\tau$ |
|-----------|----------------|
| Rural     | 0.159          |
| Urban     | 0.172          |
| All       | 0.174          |

**Table 4. Correlations between Daily VMT and Household Income Groups (Quintiles)**

| Area Type | Kendall $\tau$ |
|-----------|----------------|
| Rural     | 0.238          |
| Urban     | 0.198          |
| All       | 0.202          |

Therefore, for the state as a whole, in both urban and rural areas, higher income households tend to use more fuel and drive further, on average, than lower income households.

To estimate the financial impact of an RUC on California households, the state's current fuel tax (42.4 cents per gallon) was multiplied by the estimated number of gallons consumed per household per day for each household group. An estimated RUC tax of 1.78 cents per mile was used to estimate the daily cost per household under an RUC. This rate would generate revenues roughly equivalent to those of the fuel tax, which currently costs California households an average of 56 cents per day statewide. The estimated daily fuel tax costs for California households are shown in Table 5.

**Table 5. Estimated Average Household Daily Fuel Tax Cost**

| Income              | Estimated Average Fuel Tax Cost (Cents/Day) |         |       |         |           |         |
|---------------------|---|---------|-------|---------|-----------|---------|
|                     | Rural                                       |         | Urban |         | Statewide |         |
|                     | Mean  | Std Err | Mean  | Std Err | Mean      | Std Err |
| \$0 - \$24,999      | 33  | 3       | 41    | 1       | 40        | 1       |
| \$25,000 - \$34,999 | 72  | 8       | 40    | 2       | 42        | 2       |
| \$35,000 - \$49,999 | 51  | 4       | 51    | 2       | 51        | 2       |
| \$50,000 - \$99,999 | 64  | 3       | 64    | 1       | 64        | 1       |
| \$100,000 and over  | 95  | 6       | 81    | 2       | 82        | 2       |
| All income groups   | 55  | 2       | 56    | 1       | 56        | 1       |

Note: Based on an assumed fuel tax of 42.4 cents per gallon.

The estimated daily road user charge costs for California households are shown in Table 6.

**Table 6. Average Household Daily Road User Charge Cost**

| Income              | Estimated Road User Charge Payment (Cents/Day) |         |       |         |           |         |
|---------------------|--|---------|-------|---------|-----------|---------|
|                     | Rural  |         | Urban |         | Statewide |         |
|                     | Mean   | Std Err | Mean  | Std Err | Mean      | Std Err |
| \$0 - \$24,999      | 31   | 3       | 37    | 3       | 37        | 2       |
| \$25,000 - \$34,999 | 58   | 5       | 42    | 2       | 43        | 2       |
| \$35,000 - \$49,999 | 58   | 3       | 51    | 2       | 52        | 2       |
| \$50,000 - \$99,999 | 72   | 3       | 65    | 1       | 65        | 1       |
| \$100,000 and over  | 102  | 4       | 84    | 1       | 84        | 1       |
| All income groups   | 56   | 2       | 57    | 1       | 56        | 1       |

Note: Based on an assumed road user charge of 1.78 cents per mile.

The estimated difference in average cost per household between the current fuel tax and an equivalent road user charge is within one or two standard errors of the estimated mean values across all income groups. Hence, the costs of a road user charge were found to be indistinguishable from the costs of a fuel tax.

Table 7 presents the average vehicle fuel efficiencies per household for each income and area group.



**Table 7. Average Household Vehicle Fuel Efficiency**

| Income              | Average Household MPG |         |       |         |           |         |
|---------------------|-----------------------|---------|-------|---------|-----------|---------|
|                     | Rural                 |         | Urban |         | Statewide |         |
|                     | Mean                  | Std Err | Mean  | Std Err | Mean      | Std Err |
| \$0 - \$24,999      | 23.6                  | 0.1     | 23.9  | —       | 23.9      | —       |
| \$25,000 - \$34,999 | 24.1                  | 0.2     | 24.6  | —       | 24.6      | —       |
| \$35,000 - \$49,999 | 25.1                  | 0.1     | 24.8  | —       | 24.8      | —       |
| \$50,000 - \$99,999 | 25.7                  | 0.1     | 25.6  | —       | 25.6      | —       |
| \$100,000 and over  | 26.8                  | 0.1     | 27.0  | —       | 27.0      | —       |
| All income groups   | 24.8                  | —       | 25.2  | —       | 25.2      | —       |

Note: Blank entries denote standard errors less than 0.05.

Table 8 shows correlation results that confirm a statistically significant, although very weak, positive relationship between household income and average household vehicle fuel efficiency.

**Table 8. Correlations between Average Household Vehicle MPG and Household Income Groups (Quintiles)**

| Area Type | Kendall $\tau$ |
|-----------|----------------|
| Rural     | 0.040          |
| Urban     | 0.079          |
| All       | 0.079          |

Since average vehicle fuel efficiencies increase with household income (ranging from a low of 23.9 mpg for the lowest income group to a high of 27.0 mpg for the highest income group), the lower estimated road user charges for the lowest income group are due entirely to the group's shorter driving distances.

## IV. ASSESSING THE RESULTS

The results should be interpreted with several cautions:

- Fuel use estimates are based on sample data in the CHTS and are therefore subject to sampling errors in the data.
- Vehicle fuel use estimates are based on the EPA (NVFE) database, which represents the results of tests on a sample of vehicles. As automobile ads warn, “your own mileage may vary.” Fuel efficiency for vehicles of the same model year, make, model, and engine type will differ due to a number of variables, including maintenance, driving cycles, vehicle loads, and fuel type (e.g., regular versus premium).
- VMT estimates are based on sample data, and may have additional errors based on how the original trip distances were calculated in the survey results.

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## V. SUMMARY AND CONCLUSIONS

This study identifies the financial effects of a proposed change from a fuel tax to an RUC on households in urban and rural areas as well as different income groups across the state. The findings presented were developed primarily from an analysis of the 2010–2011 California Household Travel Survey (CHTS).

The following are the main findings from this study:

- Daily household fuel consumption and vehicle miles traveled (VMT) both appear to increase with increased household income.
- Urban and rural households show roughly the same amount of fuel consumption and VMT.
- Although slight differences in estimated costs were found over different income groups and rural versus urban households, no statistically significant difference was found between a vehicle fuel tax and a road user charge for any income group.
- These results are based on sample data and are therefore subject to sampling errors in the data. Fuel efficiency for vehicles of the same model year, make, model, and engine type will differ due to a number of variables, including maintenance, driving cycles, vehicle loads, and fuel type (e.g., regular versus premium).

Consideration was given as to whether further research efforts would be likely to produce significantly different results from those presented here. Given sufficient resources, several things might be done to refine the results including:

- More detailed weighting of the survey data.
- Additional efforts to more thoroughly clean the data and match vehicles in the survey sample to vehicles in the EPA fuel efficiency database.

Although these efforts could conceivably yield some refinements of the results, they would still not account for the potentially significant differences between fuel efficiency estimates from the EPA database and actual fuel efficiency experienced by drivers due to the variables identified above. Hence, we do not believe that additional efforts to refine the data would significantly change the findings presented in this paper.

This study is limited strictly to estimating the relative cost of a fuel tax versus a road user charge on households by income and area of residence (urban/rural). However, it is important to note that there are other aspects to these two alternatives that should be examined in order to provide complete information to decision makers. For example, it is readily apparent that a fuel tax is an across-the-board tax that applies equally to all vehicles, regardless of size or weight; however, a road user charge could be tiered based on vehicle class, which would more fairly assess vehicles for the actual wear and tear they impose on the road system.

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## ENDNOTES

1. California Department of Transportation, Fact Sheet. <http://www.dot.ca.gov/hq/paffairs/about/cthist.htm>
2. Kunzmann, Martin, NUSTATS Research Solutions. 2010–2012 California Household Travel Survey Final Report Appendix. California Department of Transportation, June 2013.
3. U.S. Environmental Protection Agency & U.S. Department of Energy, National Vehicle and Fuel Emissions Dataset. Updated July 16, 2015, downloaded August 21, 2015, <http://fueleconomy.gov/feg/download.shtml>
4. Household weights from the survey data were used. Estimated weights for individual trips were not used, as these were found to produce pathological results in some cases.
5. Bootstrapping is a resampling method that has found increasing use in statistics over the past 30 years. See Efron, Bradley, and Robert J. Tibshirani, *An Introduction to the Bootstrap* (Boca Raton, FL: Chapman & Hall, 1998).
6. Kendall tau is a “nonparametric” correlation measure, in that the measure does not assume any particular underlying distribution for the variables. Because they do not rely on any assumptions about the distributions of the variables, nonparametric measures are inherently more robust than parametric correlation measures, such as Pearson correlation, which assumes that the underlying distribution of the variables is Gaussian (normal).

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### **CHRISTOPHER E. FERRELL, PH.D.**

Dr. Ferrell began his planning career in 1995 working for the Metropolitan Transportation Commission (MTC) on intelligent transportation system (ITS) applications for traffic management. Since 2000, he has worked as a transportation consultant, and in 2010 he co-founded CFA Consultants, a transportation planning and research firm. Dr. Ferrell completed his doctoral studies in city and regional planning at the University of California, Berkeley in 2005. His studies focus on the relationships between transportation and land use. His research experience includes the evaluation of transit facilities, transportation policy analysis, transportation and land use interactions, travel behavior, and analysis of institutional structures. As a practitioner, he has developed traffic impact studies for mixed-use, infill, and transit-oriented projects; analyzed the impacts of specific and general plans; planned and implemented intelligent transportation systems; and developed bicycle and pedestrian plans. He recently completed TCRP Report 145, *Reinventing the Urban Interstate: A New Paradigm for Multimodal Corridors* and is currently working to complete *TCRP H-45: Livable Transit Corridors: Methods, Metrics, and Strategies*. He has also taught several graduate planning classes in the San José State University Urban Planning department and the University of California, Berkeley City and Regional Planning department.

### **DAVID B. REINKE**

David Reinke began his planning career in 1973 with the London Borough of Camden, where he worked on a livable neighborhoods plan, priority bus lanes, and development of a traffic-monitoring program. Since then he has worked in both public and private sectors for a number of organizations including Crain & Associates, BART, Dowling Associates, and Kittelson & Associates. His areas of specialization include transportation economics, travel demand modeling, road pricing studies, statistical analysis, machine learning, and software engineering. Past projects include development of travel demand models, analysis of proposed toll lanes, long-range transit plans, development of multimodal level of service measures for urban streets, and a number of research projects for the National Cooperative Highway Research Program. He is a member of IEEE and the Transportation Research Board (TRB) and is a member of TRB committees including Statistical Methods (ABJ 80) and Traveler Behavior and Values (ADB 10). Past TRB committee memberships include Artificial Intelligence and Advanced Computational Methods (ABJ 70) and Transportation Economics (ABE 20). He holds an M.S. in Civil Engineering from the University of California, Berkeley; a Master of Regional Planning from Cornell University; and a B.S. in Electrical Engineering from the Massachusetts Institute of Technology.

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